



Tino Benker-Schwuchow appointed new CEO of BNP Paribas Personal Investors Germany

Frankfurt, 21 October 2026 - Effective 1 November 2026, Tino Benker-Schwuchow will assume the role of CEO of BNP Paribas Personal Investors Germany. The business comprises the three brands Consorsbank, DAB BNP Paribas and BNP Paribas Wealth Management - Private Banking. Together, they serve 2.1 million customers and assets of 182 billion euros (as of September 2026). Personal Investors positions itself as a premium digital bank in the German banking and brokerage market.

In his new role, Tino Benker-Schwuchow will be a member of the Management Board Germany and the Executive Committee of BNP Paribas Germany. He will report to Thomas Zink, Head of Personal Investors and New Digital Business at BNP Paribas, and at local level to Lutz Diederichs, CEO of BNP Paribas Germany.

Tino Benker-Schwuchow has held various positions at BNP Paribas since joining the Group in 2015. Following several leadership roles in Human Resources, he became Chief People Officer Germany in 2020 and was appointed to the Management Board Germany in 2021. In 2024, he moved to Personal Investors, where he assumed responsibility for Consorsbank, BNP Paribas' digital bank in Germany, as well as the role of Chief Commercial Officer of BNP Paribas Personal Investors.

In his new role, Tino Benker-Schwuchow will continue to drive forward the premium positioning and technological development of Personal Investors' three brands in order to expand their competitive position.

Lutz Diederichs, CEO of BNP Paribas Germany: "Tino combines a deep understanding of the BNP Paribas Group with extensive leadership and business experience. I am confident that, together with his team, he will further strengthen the position of our Personal Investors business in Germany and continue to develop its offering for our clients. I look forward to working with him again on the Management Board Germany."

Thomas Zink, Head of Personal Investors and New Digital Business at BNP Paribas:

"Tino Benker-Schwuchow stands for clear leadership and the courage to break new ground. He brings the strategic vision and determination that we need in this highly dynamic environment. I am convinced that as CEO of Personal Investors and together with all the PI teams, he will set the right accents towards reaching our ambitions as a premium digital bank."

Through Consorsbank, BNP Paribas brings together its digital banking activities for retail clients in Germany. DAB BNP Paribas operates in the B2B2C segment, working with independent asset managers and investment fund brokers. BNP Paribas Wealth Management - Private Banking provides affluent clients with tailored solutions for managing and advising on their wealth.

About BNP Paribas Personal Investors

BNP Paribas Personal Investors specialises in digital banking and investment services in Germany. Via app, online, by telephone or in person, BNP Paribas' business unit offers banking, lending and savings products as well as investment solutions, supporting clients with advice, analysis and decision-making tools.

Independent asset managers also use its services and IT platform, including for market access, transactions, account management and custody services.

Personal Investors operates the Consorsbank (retail clients), DAB BNP Paribas (B2B) and BNP Paribas Wealth Management (Private Banking) brands.

Through BNP Paribas S.A. Niederlassung Deutschland, BNP Paribas also holds a 19.62% stake in Tradegate AG.

BNP Paribas is one of Europe's leading banking and financial services providers, with operations in 64 countries and more than 180,000 employees, including over 146,000 in Europe.

The Group has been present in Germany since 1947 and serves retail clients, corporates and institutional clients with around 6,000 employees. Its offering encompasses the full range of services provided by a modern universal bank.

About BNP Paribas

Leader in banking and financial services in Europe, BNP Paribas operates in 64 countries and has over 180,000 employees, including more than 146,000 in Europe. The Group has key positions in its three main fields of activity: Commercial, Personal Banking & Services for the Group's commercial & personal banking and several specialised businesses including BNP Paribas Personal Finance and Arval; Investment & Protection Services for savings, investment and protection solutions; and Corporate & Institutional Banking, focused on corporate and institutional clients. Based on its strong diversified and integrated model, the Group helps all its clients (individuals, community associations, entrepreneurs, SMEs, corporates and institutional clients) to realise their projects through solutions spanning financing, investment, savings and protection insurance. The Group has a historic footprint in four eurozone markets: Belgium, France, Italy and Luxembourg. The Group is rolling out its integrated commercial & personal banking model across several Mediterranean countries, Türkiye, and Eastern Europe. As a key player in international banking, the Group has leading platforms and business lines in Europe, a strong presence in the Americas as well as a solid and fast-growing business in Asia-Pacific. BNP Paribas has implemented a Corporate Social Responsibility approach in all its activities, enabling it to contribute to the construction of a sustainable future, while ensuring the Group's performance and stability.

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